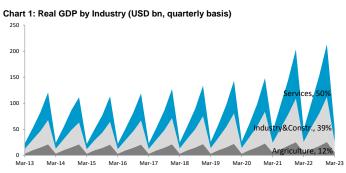
## Vietnam

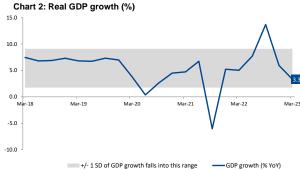


31-Mar-23

## **Country Information** Ho Chi Minh Stock Exchange (VNINDEX) July 20, 2000 Population Median Age Land area Founded Listed Companies<sup>1</sup> 402 33 331 97 **ħ**∱ '000 sq. km 7 Indices yrs old mn people Market Cap (USD bn)<sup>2</sup> 181.0 GDP/Capita (USD) Government Debt to GDP GDP (bn USD) 330.0 Daily Turnover (USD mn)<sup>3</sup> **S** 366 **3**,409 **1**• 46.7% <sup>1</sup> The index was developed as of June 30, 2006 <sup>2</sup> As of 31 Mar 2023 3 1 month ADTV 2022 GDP Growth 2023E GDP Growth 2023E Unemployment rate 7.4% **6.0%** 3 2.2% n does not al or an an invitation to make an offer to sell, or a rec its or securities. The information and any opinions here mpany, its officers and dire ke no rep

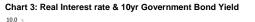
## **Economic & Demographic Insights**

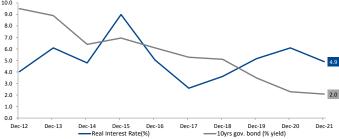




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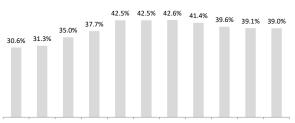






1.92 2.0 50,000 1.5 40,000 1.0 30,000 20,000 0.5 10,000 0.0 Dec-16 Jun-17 Dec-17 Jun-18 Dec-18 Jun-19 Dec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Labor force ('000), LHS Unemployment rate(%)

Chart 4: Government Debt to GDP (%)



Dec-14 Dec-15 Dec-16 Dec-17 Dec-18 Dec-19 Dec-20 Dec-21 Dec-11 Dec-12 Dec-13 Government debt to GDP (%)

**Chart 6: Manufacturing PMI** 60

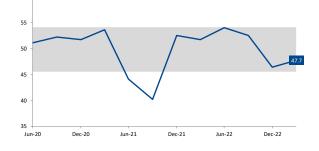




Chart 8: Population Pyramid (mn people) 26,000 25,000 24.000 23,000 22.000 21,000 20,000 19.000 18,000 Dec-12 Dec-13 Dec-14 Dec-15 Dec-16 Dec-17 Dec-18 Dec-19 Dec-20 Dec-21 Dec-22 +/- 1 SD of growth falls into this range -USDVND 0 ■Male ■Female

2.5

Sources: The World Bank and Bloomberg





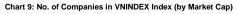
## 31-Mar-23

| Top 10 | Companies | Valuation | Matrix |
|--------|-----------|-----------|--------|
|--------|-----------|-----------|--------|

|                       | Market Cap<br>(USD mn) | Price Performance |        | ance   | ADTV (USD mn) |         | P/BV (X) | P/E (X) |     | EV/EBITDA (X) |      | Dividend Yield (%) |      |     |     |
|-----------------------|------------------------|-------------------|--------|--------|---------------|---------|----------|---------|-----|---------------|------|--------------------|------|-----|-----|
|                       |                        | 1M                | 3M     | 12M    | 1M            | 3M      | 12M      | LTM     | NTM | LTM           | NTM  | LTM                | NTM  | LTM | NTM |
| Vingroup              | 8,937                  | 4.6%              | 2.2%   | -32.3% | 3,790.3       | 3,910.9 | 4,996.3  | 1.9     | -   | 24.2          | -    | 36.6               | -    | -   | -   |
| Bank for Foreign Trad | 18,429                 | -2.2%             | 14.3%  | 11.3%  | 3,266.8       | 3,681.4 | 3,758.7  | 3.2     | -   | 14.6          | 17.7 | -                  | -    | -   | 1.1 |
| Vinhomes              | 9,554                  | 24.1%             | 7.3%   | -32.1% | 4,738.1       | 4,509.4 | 7,072.9  | 1.6     | 1.2 | 7.9           | 6.5  | 9.4                | 5.2  | 3.8 | 2.8 |
| PetroVietnam Gas      | 8,318                  | -1.4%             | 0.5%   | -5.8%  | 886.4         | 990.0   | 2,652.1  | 3.3     | 3.1 | 13.3          | 17.5 | 8.1                | 10.4 | 2.9 | 4.4 |
| Saigon Beer           | 5,046                  | -1.8%             | 10.7%  | 16.2%  | 1,220.4       | 926.5   | 1,157.0  | 5.0     | -   | 22.5          | 21.5 | 15.5               | -    | 2.0 | 2.5 |
| Bank for Investment   | 9,957                  | 4.8%              | 19.7%  | 6.2%   | 1,528.5       | 2,314.9 | 2,530.4  | 2.3     | 1.9 | 12.8          | 12.2 | -                  | -    | -   | 2.2 |
| Masan Group           | 4,719                  | -5.1%             | -16.3% | -34.3% | 4,471.9       | 3,139.9 | 3,975.3  | 4.2     | -   | 30.7          | 20.4 | 19.2               | 13.8 | 1.0 | 2.0 |
| Techcom Bank          | 4,248                  | 7.0%              | 9.7%   | -42.8% | 4,121.1       | 3,979.1 | 7,493.1  | 0.9     | -   | 5.1           | 6.6  | -                  | -    | -   | 3.4 |
| VietinBank            | 5,979                  | 6.6%              | 7.2%   | -10.0% | 2,523.5       | 3,425.9 | 4,950.0  | 1.3     | 1.2 | 8.5           | 7.8  | -                  | -    | -   | 2.5 |
| Vietnam Petroleum     | 2,027                  | 0.4%              | 18.1%  | -32.2% | 1,971.3       | 1,501.1 | 1,800.2  | 2.0     | 1.9 | 32.7          | 17.3 | 15.3               | 8.1  | 3.2 | 4.0 |
| VNINDEX INDEX         | 180,963                | 3.9%              | 5.7%   | -28.7% | 356.4         | 358.8   | 493.8    | 1.7     | 1.6 | 14.1          | 10.4 | -                  | -    | 1.8 | -   |

12

**VNINDEX Index Historical Performance** 







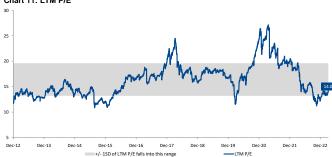


Chart 13: EV/EBITDA

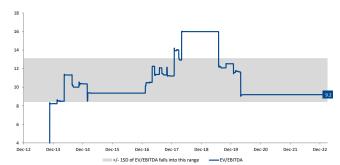
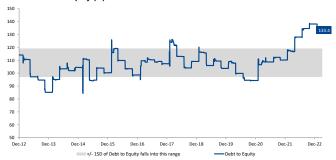
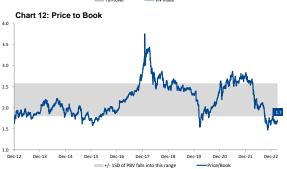
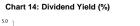


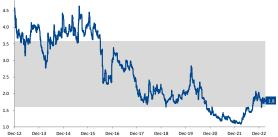
Chart 15: Debt to Equity (%)











+/- 1SD of dividend yield falls into this range — Dividend Yield (%)

Chart 16: Return on Assets & Return on Equity (%)

