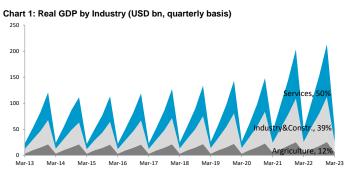
## Vietnam

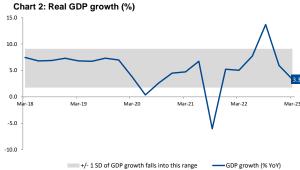


31-Mar-23

## **Country Information** Ho Chi Minh Stock Exchange (VNINDEX) July 20, 2000 Population Median Age Land area Founded Listed Companies<sup>1</sup> 402 33 331 97 **ħ**∱ '000 sq. km 7 Indices yrs old mn people Market Cap (USD bn)<sup>2</sup> 181.0 GDP/Capita (USD) Government Debt to GDP GDP (bn USD) 330.0 Daily Turnover (USD mn)<sup>3</sup> **S** 366 **3**,409 **1**• 46.7% <sup>1</sup> The index was developed as of June 30, 2006 <sup>2</sup> As of 31 Mar 2023 3 1 month ADTV 2022 GDP Growth 2023E GDP Growth 2023E Unemployment rate 7.4% **6.0%** 3 2.2% n does not al or an an invitation to make an offer to sell, or a rec its or securities. The information and any opinions here mpany, its officers and dire ke no rep

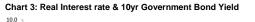
## **Economic & Demographic Insights**

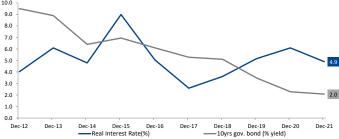




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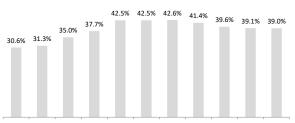






1.92 2.0 50,000 1.5 40,000 1.0 30,000 20,000 0.5 10,000 0.0 Dec-16 Jun-17 Dec-17 Jun-18 Dec-18 Jun-19 Dec-19 Jun-20 Dec-20 Jun-21 Dec-21 Jun-22 Dec-22 Labor force ('000), LHS Unemployment rate(%)

Chart 4: Government Debt to GDP (%)



Dec-14 Dec-15 Dec-16 Dec-17 Dec-18 Dec-19 Dec-20 Dec-21 Dec-11 Dec-12 Dec-13 Government debt to GDP (%)

**Chart 6: Manufacturing PMI** 60

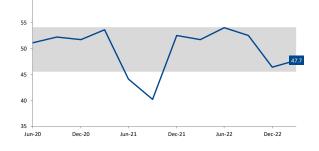




Chart 8: Population Pyramid (mn people) 26,000 25,000 24.000 23,000 22.000 21,000 20,000 19.000 18,000 Dec-12 Dec-13 Dec-14 Dec-15 Dec-16 Dec-17 Dec-18 Dec-19 Dec-20 Dec-21 Dec-22 +/- 1 SD of growth falls into this range -USDVND 0 ■Male ■Female

2.5

Sources: The World Bank and Bloomberg





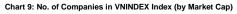
## 31-Mar-23

Top 10	Companies	Valuation	Matrix
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	Market Cap (USD mn)	Price Performance		ance	ADTV (USD mn)		P/BV (X)	P/E (X)		EV/EBITDA (X)		Dividend Yield (%)			
		1M	3M	12M	1M	3M	12M	LTM	NTM	LTM	NTM	LTM	NTM	LTM	NTM
Vingroup	8,937	4.6%	2.2%	-32.3%	3,790.3	3,910.9	4,996.3	1.9	-	24.2	-	36.6	-	-	-
Bank for Foreign Trad	18,429	-2.2%	14.3%	11.3%	3,266.8	3,681.4	3,758.7	3.2	-	14.6	17.7	-	-	-	1.1
Vinhomes	9,554	24.1%	7.3%	-32.1%	4,738.1	4,509.4	7,072.9	1.6	1.2	7.9	6.5	9.4	5.2	3.8	2.8
PetroVietnam Gas	8,318	-1.4%	0.5%	-5.8%	886.4	990.0	2,652.1	3.3	3.1	13.3	17.5	8.1	10.4	2.9	4.4
Saigon Beer	5,046	-1.8%	10.7%	16.2%	1,220.4	926.5	1,157.0	5.0	-	22.5	21.5	15.5	-	2.0	2.5
Bank for Investment	9,957	4.8%	19.7%	6.2%	1,528.5	2,314.9	2,530.4	2.3	1.9	12.8	12.2	-	-	-	2.2
Masan Group	4,719	-5.1%	-16.3%	-34.3%	4,471.9	3,139.9	3,975.3	4.2	-	30.7	20.4	19.2	13.8	1.0	2.0
Techcom Bank	4,248	7.0%	9.7%	-42.8%	4,121.1	3,979.1	7,493.1	0.9	-	5.1	6.6	-	-	-	3.4
VietinBank	5,979	6.6%	7.2%	-10.0%	2,523.5	3,425.9	4,950.0	1.3	1.2	8.5	7.8	-	-	-	2.5
Vietnam Petroleum	2,027	0.4%	18.1%	-32.2%	1,971.3	1,501.1	1,800.2	2.0	1.9	32.7	17.3	15.3	8.1	3.2	4.0
VNINDEX INDEX	180,963	3.9%	5.7%	-28.7%	356.4	358.8	493.8	1.7	1.6	14.1	10.4	-	-	1.8	-

12

**VNINDEX Index Historical Performance** 







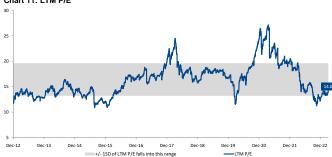


Chart 13: EV/EBITDA

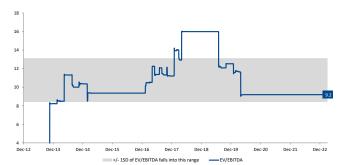
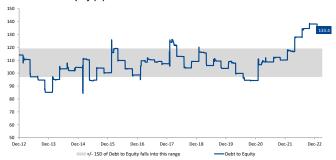
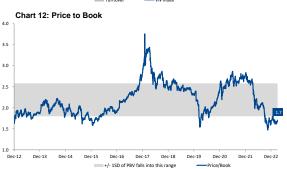
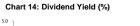


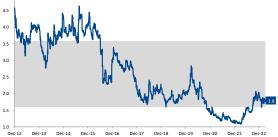
Chart 15: Debt to Equity (%)











+/- 1SD of dividend yield falls into this range — Dividend Yield (%)

Chart 16: Return on Assets & Return on Equity (%)

